# VINICIUS (VINNIE) CREMA

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# **CAREER PROFILE**

With 11 years of experience in marketing and design. I'm an all-rounded professional constantly leveraging digital platforms to increase brand equity across organisations.

# **MAIN EDUCATION**

#### MASTER OF BUSINESS ANALYTICS

Kaplan Business School, Australia Mar 2020 - Mar 2022

#### DIPLOMA OF MARKETING

Universidade Anhembi Morumbi, Brazil Aug 2016 - Jul 2018

#### **BACHELOR OF DESIGN**

Centro Universitário Senac, Brazil Aug 2009 - Jul 2014

## **SHORT COURSES**

#### UX + UI DESIGN

Royal Melbourne Institute of Technology

#### **DESIGN THINKING ACTION LAB**

Stanford University Online

# THE 5 CHOICES TO EXTRAORDINARY PRODUCTIVITY

FranklinCovey

#### INBOUND MARKETING

**Hubspot Academy** 

#### **CRUCIAL CONVERSATIONS**

Crucial Learning

# THE 7 HABITS OF HIGHLY

EFFECTIVE PEOPLE

FranklinCovey

#### **TECHNICAL KNOWLEDGE**

#### **GRAPHIC DESIGN**

Branding, Printing and Digital Projects, Poducts, Campaigns, Packaging, Events.

#### **DIGITAL MARKETING**

Customer Relationship Management, Search Engine Optimization, EDM, Social Media, Inbound Marketing.

### **BUSINESS STRATEGY**

User Experience, Design Thinking, Information Architecture, Data Analytics.

## PROFESSIONAL BACKGROUND

## SENIOR MARKETING CONSULTANT

# Full Time 27 Oct 2020 -29 Apr 2022

*Internship* 25 Sep 2020

#### DAVIDSON GROUP. BRISBANE, AUSTRALIA

Hands-on role to deliver innovative marketing strategies and communication projects, driving business development and new engagement initiatives.

- New website and CMS migration project;
- Development of digital marketing campaigns;
- Construction of new brand guidelines;
- Update of visual communication assets and templates, such as social media posts, proposals and brochures.
- Delivery of clients' personalised products,

# DIGITAL MARKETING SPECIALIST

# **Casual** 28 Feb 2020 -05 Jun 2020

### FIBO UPCYCLING. BRISBANE, AUSTRALIA

Implementation of digital management systems, branded communications, new website and awareness strategies.

- Reduced digital structure costs by 90%;
- Increased productivity by the implementation of core systems (Finances, CRM, CMS, Web Hosting);
- Managing targets and accountabilities by proactive strategic planning and collaborative team action plans.

# HEAD OF MARKETING AND DESIGN

# **Full Time**18 Dec 2015 03 Jul 2019

#### CRUCIAL LEARNING. SÃO PAULO, BRAZIL

Responsible for branded guidelines and communications, promotional campaigns, social media, marketing team performance indicators and new products development.

- Implementation of digital marketing strategies.
- Increased website monthly visitors by 947%;
- Generated a boost of 2,400% in monthly leads;
- Collaborated in annual income growth of 62%;

# SENIOR DESIGN PARTNER

## Contract

30 Jun 2015 -25 Sep 2019

# FRANKLINCOVEY. SÃO PAULO, BRAZIL

Design support to take new organisational products and projects to market.

- Designing for 85% of the company's offerings;
- Diagramation of approx. 8,400 pages of content;
- Creative management for launching campaigns, corporate events and strategic presentations.

# BRAND ASSURANCE MANAGER

# **Full-Time** 24 Jul 2015 -

30 Nov 2015

#### PROENTER. SÃO PAULO, BRAZIL

Responsible for managing visual standards of global brand licensed products, liaising with stakeholders to assure quality requirements are met.

Managing the development of more than 65 new products per month, for 19 global brands, with 48 different stakeholders from 9 nationalities.

#### **REFERENCES**

# BRUCE DAVIDSON Executive Director

Davidson Group 0419 660 606

bruce.davidson@davidsonwp.com

#### **DREW STANDISH**

Head of People, Performance and Culture

WearOptimo 0402 239 702

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